

To : Beta Instruments ApS  
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DATE: 05-févr-07

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Your reference No. :  
Our Quotation No. : Q20070023  
Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	SDC2000DC01A00201 Replacement C26TR0UA1100	96*96 Digital Controller Relay output Remote switches Events alarm	1	173,00	173	5
Total				EURO	173,00	
Minimum Charge				EURO	150,00	
* Packing & Handling charges				EURO	0,00	
Freight Charge				EURO	14,00	
Sub-total				EURO	187,00	
VAT 21%				EURO		
Total				EURO	187,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** CPT Denmark  
**Payment Terms:** Advance payment by T/T remittance  
**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).  
**Partial Shipment:** Not allowed.  
**Shipping Route:** By Air freight  
**Validity:** 60 days from quotation date.  
**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division